



CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE
2014 COMPETITIVE 4% FEDERAL AND STATE CREDIT APPLICATION
FOR LOW-INCOME HOUSING TAX CREDITS

May 5, 2014 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: Downtown Hayward Sr. Apts., LP

PROJECT NAME: Downtown Hayward Senior Apartments

PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

Cashier's Check Only

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$874,096 annual Federal Credits, and

\$3,381,919 total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at the following stages: for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (g). No additional documents in

support of the basic thresholds or point selection categories shall be accepted from the sponsor beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement if I am requesting housing type competitive points, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 10 years, free of charge (except child care). I understand that misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22 and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I agree that TCAC is not responsible for actions taken by the applicant in reliance on a prospective Tax Credit reservation or allocation.

Dated this _____ day of _____, 2014 at
_____, California.

By _____
(Original Signature)

(Typed or printed name)

(Title)

ACKNOWLEDGMENT

STATE OF _____)

COUNTY OF _____)

On _____ before me, _____,
personally appeared _____

_____, who proved to me on the basis of satisfactory evidence)
to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that
he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s)
on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is
true and correct.

WITNESS my hand and official seal.

Signature _____ (Seal)

Local Jurisdiction:	City of Hayward		
City Manager:	Fran David *		
Title:	City Manager		
Mailing Address:	777 B Street, 4th Floor		
City:	Hayward		
Zip Code:	94541		
Phone Number:	(510) 583-4302	Ext.	
FAX Number:	(510) 583-3601		
E-mail:	citymanager@hayward-ca.gov		

* For City Manager, please refer to the following the website below:
<http://events.cacities.org/CGI-SHL/TWSERVER.EXE/RUN:MEMLOOK>

II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

A. Application Type

Application type: Preliminary Reservation

Prior application was submitted but not selected? No

If yes, enter application number: TCAC # CA - -

Has credit previously been awarded? No

Is this project a Re-syndication of a current TCAC project?

If yes to either question above, enter the current application number and the amount currently allocated and being returned, if applicable:

TCAC # CA - -

Federal Credit:

State Credit:

If State Credit is requested, is this State Farmworker Credit? No

B. Project Information

Project Name: Downtown Hayward Senior Apartments

Site Address: 782, 802, 808 and 838 A Street

If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)

City: Hayward County: Alameda

Zip Code: 94541 Census Tract: 4354.00

Assessor's Parcel Number(s): 428-0051-037-02, 428-0051-043-02, 428-0051-044-02, 428-0051-045-02

Special Needs Project located in a DDA or QCT: Yes

Special Needs with 130% basis & State Credits: Yes

Project is a Scattered Site Project: No

Project is **Rural** as defined by TCAC Regulation

Section 10302(jj): No

*Federal Congressional District: 15

*State Assembly District: 20

*State Senate District: 10

*Accurate information is essential; the following website is provided for reference:

<https://www.govtrack.us/congress/members/map>

<http://findyourrep.legislature.ca.gov/>

C. Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))

<u>Federal and State</u>	<u>\$874,096</u>	<u>\$3,381,919</u>
	(federal)	(state)

D. Federal Minimum Set-Aside Election (IRC Section 42(g)(1))

40%/60%

E. Housing Type Selection (Reg. Sections 10315(g) & 10325(g))

Special Needs

If you selected Special Needs please list the percentage of Special Needs Units: 50%

If between 50% and 75%, please specify other housing type construction standards that will be met:

Senior

F. Geographic Area (Reg. Section 10315(h))

Please select the project's geographic area:

North & East Bay Region: Alameda, Contra Costa, Marin, Napa, Solano,

II. APPLICATION - SECTION 3: APPLICANT INFORMATION

A. Identify Applicant

Applicant is the current owner and will retain ownership:	N/A
Applicant will be or is a general partner in the to be formed or formed final ownership entity:	Yes
Applicant is the project developer and will be part of the final ownership entity for the project:	N/A
Applicant is the project developer and will not be part of the final ownership entity for the project:	N/A

B. Applicant Contact Information

Applicant Name:	Downtown Hayward Sr. Apts., LP		
Street Address:	1640 S. Sepulveda Blvd, Suite 425		
City:	Los Angeles	State: CA	Zip Code: 90025
Contact Person:	Aaron Mandel		
Phone:	(310) 575-3543	Ext.:	Fax: (310) 575-3563
Email:	amandel@metahousing.com		

C. Legal Status of Applicant:

Limited Partnership	Parent Company: Meta Housing Corporation
If Other, Specify:	

D. General Partner(s) Information

D(1) General Partner Name: Downtown Hayward Sr. Apts. LLC

Street Address:	1640 S. Sepulveda Blvd, Suite 425		
City:	Los Angeles	State: CA	Zip Code: 90025
Contact Person:	Aaron Mandel		
Phone:	(310) 575-3543	Ext.:	Fax: (310) 575-3563
Email:	amandel@metahousing.com		
Nonprofit/For Profit:	For Profit	Parent Company: Meta Housing Corporation	

D(2) General Partner Name: CHBA Affordable III, LLC

Street Address:	151 Kalmus Dr., Ste. J5		
City:	Costa Mesa	State: CA	Zip Code: 92626
Contact Person:	Graham Espley-Jones		
Phone:	(714) 549-4100	Ext.:	Fax: (714) 549-4600
Email:	graham@wchousing.org		
Nonprofit/For Profit:	Nonprofit	Parent Company:	

D(3) General Partner Name:

Street Address:			
City:		State:	Zip Code:
Contact Person:			
Phone:		Ext.:	Fax:
Email:			
Nonprofit/For Profit:	(select one)	Parent Company:	

E. General Partner(s) or Principal Owner(s) Type

Joint Venture

If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption Reg. Section 10327(g)(2)

F. Status of Ownership Entity

to be formed If to be formed, enter date: 12/1/2014

**(Federal I.D. No. must be obtained prior to submitting carryover allocation package)*

G. Contact Person During Application Process

Company Name:	Meta Housing Corporation		
Street Address:	1640 S. Sepulveda Blvd., Ste. 425		
City:	Los Angeles	State: CA	Zip Code: 90025
Contact Person:	Aaron Mandel		
Phone:	(310) 575-3543	Ext.:	Fax: (310) 575-3563
Email:	amandel@metahousing.com		
Participatory Role:	Developer		

(e.g., General Partner, Consultant, etc.)

II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

A. Indicate and List All Development Team Members

Developer:	Meta Housing Corporation	Architect:	Banta Design
Address:	1640 S. Sepulveda Blvd., Ste. 425	Address:	6050 HOLLIS ST
City, State, Zip	Los Angeles, CA 90025	City, State, Zip:	EMERYVILLE CA 94608
Contact Person:	Aaron Mandel	Contact Person:	Phil Banta
Phone:	(310) 575-3543 Ext.:	Phone:	510-654-3255 Ext.:
Fax:	(310) 575-3563	Fax:	510-654-3259
Email:	amandel@metahousing.com	Email:	pbanta@bantadesign.com
Attorney:	Bocarsly Emden Cowan Esmail &	General Contractor:	TBD
Address:	633 W. 5th St., 70th Flr.	Address:	
City, State, Zip	Los Angeles, CA 90071	City, State, Zip:	
Contact Person:	Nicole Deddens	Contact Person:	
Phone:	(213) 239-8029 Ext.:	Phone:	Ext.:
Fax:	(213) 559-0765	Fax:	
Email:	ndeddens@bocarsly.com	Email:	
Tax Professional:	Novogradac	Energy Consultant:	Gilleran Energy Management, Inc
Address:	246 First St., 5th Flr.	Address:	750A Davis Street
City, State, Zip	San Francisco, CA 94105	City, State, Zip:	Santa Rosa CA 95401
Contact Person:	Jim Kroger	Contact Person:	Kevin Gilleran
Phone:	(415) 356-8016 Ext.:	Phone:	707-528-7318 Ext.:
Fax:	(415) 356-8001	Fax:	707-528-7325
Email:	james.kroger@novoco.com	Email:	kgilleran@GilleranEnergy.com
CPA:		Investor:	Hamilton Investments, LLC
Address:		Address:	1640 S. Sepulveda Blvd., Ste. 428
City, State, Zip		City, State, Zip:	Los Angeles, CA 90025
Contact Person:		Contact Person:	John Huskey
Phone:	Ext.:	Phone:	(310) 575-3543 Ext.:
Fax:		Fax:	(310) 575-3563
Email:		Email:	(310) 575-3563
Consultant		Market Analyst:	Novogradac
Address:		Address:	11044 Research Blvd., Ste. 400
City, State, Zip		City, State, Zip:	Austin, TX 78759
Contact Person:		Contact Person:	John Cole
Phone:	Ext.:	Phone:	(512) 349-3217 Ext.:
Fax:		Fax:	(512) 340-0421
Email:		Email:	
Appraiser:		CNA Consultant:	
Address:		Address:	
City, State, Zip		City, State, Zip:	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Fax:		Fax:	
Email:		Email:	
Bond Issuer:	California Housing Finance Agency	Prop. Mgmt. Co.:	Cambridge Real Estate Services
Address:	500 Capitol Mall, STE 1400, MS 14	Address:	1417 NW Marshall
City, State, Zip:	Sacramento, CA 95814	City, State, Zip:	Portland, Oregon 97209
Contact Person:	Ruth Vakili	Contact Person:	Jeff Passadore
Phone:	(916) 326-8816 Ext.:	Phone:	503.450.0233 Ext.:
Fax:		Fax:	503.450.0241
Email:	rvakili@calhfa.ca.gov	Email:	jpassadore@cambridgeres.com

2nd Prop. Mgmt. Co.:	
Address:	
City, State, Zip:	
Contact Person:	
Phone:	Ext.:
Fax:	
Email:	

II. APPLICATION - SECTION 5: PROJECT INFORMATION

A. Type of Credit Requested

New Construction	Yes	If yes, will demolition of an existing structure be involved?	No
(may include Adaptive Reuse)		If yes, will relocation of existing tenants be involved?	N/A
Rehabilitation-Only	N/A	Is this an Adaptive Reuse project?	N/A
Acquisition & Rehabilitation	N/A	If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation).	

B. Acquisition and Rehabilitation/Rehabilitation-only Projects

If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)? N/A

If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? N/A

Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants? N/A

If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist).

Age of Existing Structures	No. of Existing Buildings
No. of Occupied Buildings	No. of Existing Units
No. of Stories	
Current Use:	

C. Purchase Information

Name of Seller:	East Bay Capital Holdings, LLC	Signatory of Seller:	Sean Sullivan
Date of Purchase Contract or Option:	2/15/2013	Purchased from Affiliate:	No
Expiration Date of Option:	and Purchased	If yes, broker fee amount to affiliate?	
Purchase Price:	\$1,750,000	Special Assessment(s):	
Phone:	(415) 206-1578	Ext.:	
Holding Costs per Month:		Historical Property/Site:	No
Real Estate Tax Rate:		Total Projected Holding Costs:	

D. Project, Land, Building and Unit Information

Project Type

Single Room Occupancy:	Single Family Home:
Detached 2, 3, or 4 Family:	Housing Cooperative:
Tenant Homeownership:	One or Two Story Garden:
Townhouse/Row House:	Condominium:
Inner City Infill Site:	
Two or More Story With an Elevator:	Yes if yes, enter number of stories: 4
Two or More Story Without an Elevator:	N/A if yes, enter number of stories:
One or More Levels of Subterranean Parking:	N/A
Other: (specify here)	

E. Land

 x Feet or 0.97 Acres 42,050 Square Feet

If irregular, specify measurements in feet, acres, and square feet:

F. Building Information

Total Number of Buildings: 1 Residential Buildings: 1
 Community Buildings: Commercial/ Retail Space: N/A

If Commercial/ Retail Space, explain: (include use, size, location, and purpose)

Are Buildings on a Contiguous Site? Yes

If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)? N/A

Do any buildings have 4 or fewer units? No

If yes, are any of the units to be occupied by the owner or
 a person related to the owner (IRC Sec. 42(i)(3)(c))? N/A

G. Project Unit Number and Square Footage

Total number of units:	60
Total number of non-tax credit units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	59
Total number of low-income units:	59
Ratio of low-income units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	36,994
Total square footage of low-income units:	36,994
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
*Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	3,783
Total commercial/ retail space square footage:	6,257
Total common space square footage (including managers' units):	12,493
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
**Total Square Footage of All Project Structures (excluding commercial/retail):	53,270

*Must be 100% to apply for State Credits

**equals: "total square footage of all residential units" + "total community room square footage" + "total common space" +
 "total parking structure square footage")

Total Project Cost per Unit

Total Residential Project Cost per Unit

Total Eligible Basis per Unit

\$405,291
\$380,425
\$333,523

H. Tenant Population Data

Completion of this section is required. **The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use;** however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

Homeless/formerly homeless	N/A
Transitional housing	N/A
Persons with physical, mental, development disabilities	N/A
Persons with HIV/AIDS	N/A
Transition age youth	N/A
Farmworker	N/A
Other: Assited Living Waiver - Chronically Ill Tenants	30
Units w/ tenants of multiple disability type or subsidy layers, etc., briefly explain:	
For 4% federal applications only:	
Rural area consistent with TCAC methodology	N/A

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application Submittal	Estimated Approval	Actual Approval
Negative Declaration under CEQA	N/A	N/A	9/17/2013
NEPA	N/A	N/A	N/A
Toxic Report	N/A	N/A	10/18/2013
Soils Report	N/A	N/A	10/18/2013
Coastal Commission Approval	N/A	N/A	N/A
Article 34 of State Constitution	N/A	N/A	N/A
Site Plan	N/A	N/A	10/18/2013
Design Review	N/A	N/A	10/18/2013
Conditional Use Permit Approved or Required	N/A	N/A	N/A
Variance Approved or Required	N/A	N/A	N/A

	Project and Site Information	
Current Land Use Designation	Commercial / High density Residential	
Current Zoning and Maximum Density	CC-C Central City Commercial / 65 Maximum per acre	
Proposed Zoning and Maximum Density	Ground Floor Commercial w/60 high density senior units above	
Does this site have Inclusionary Zoning?	No	
Occupancy restrictions that run with the land due to CUP's or density bonuses?	No	(if yes, explain here)
Building Height Requirements	55' Max Allowed	
Required Parking Ratio	.50 per residential unit / 1 space per 315 sf of Comm	
Is site in a Redevelopment Area?	No	

B. Development Timetable

		Actual or Scheduled		
		Month	/	Year
SITE	Environmental Review Completed	9	/	2013
	Site Acquired	1	/	2014
LOCAL PERMITS	Conditional Use Permit	N/A	/	
	Variance	N/A	/	
	Site Plan Review	10	/	2013
	Grading Permit	12	/	2014
	Building Permit	12	/	2014
CONSTRUCTION FINANCING	Loan Application	6	/	2014
	Enforceable Commitment	N/A	/	
	Closing and Disbursement	12	/	2014
PERMANENT FINANCING	Loan Application	6	/	2014
	Enforceable Commitment	N/A	/	
	Closing and Disbursement	10	/	2016
OTHER LOANS AND GRANTS	Type and Source: <u>HCD Prop IC TOD Loan</u>	N/A	/	
	Application	8	/	2013
	Closing or Award	2	/	2014
	Type and Source: <u>HCD Prop IC IIG Grant</u>	N/A	/	
	Application	8	/	2013
	Closing or Award	2	/	2014
	Type and Source: <u>HCD MHP Loan</u>	N/A	/	
	Application	7	/	2013
	Closing or Award	2	/	2014
	Type and Source: <u>FHLB SF AHP</u>	N/A	/	
	Application	3	/	2014
	Closing or Award	6	/	2014
	Type and Source: <u>(specify here)</u>	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
	Type and Source: <u>(specify here)</u>	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
	10% of Costs Incurred	12	/	2014
	Construction Start	12	/	2014
	Construction Completion	4	/	2016
	Placed In Service	4	/	2016
	Occupancy of All Low-Income Units	7	/	2016

III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

A. Construction Financing

List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1) Citibank	21	3.250%	\$17,500,000
2) CA HCD Prop IC IIG Grant	21		\$2,000,000
3) Tax Credit Equity	N/A	N/A	\$2,376,566
4) Deferred Costs	N/A	N/A	\$2,419,589
5)			
6)			
7)			
8)			
9)			
10)			
11)			
12)			
Total Funds For Construction:			\$24,296,155

- | | |
|---|--|
| <p>1) Lender/Source: Citibank
 Street Address: 444 S. Flower Street, 29th Floor
 City: Los Angeles, CA 90071
 Contact Name: Sonia Rahm
 Phone Number: 213-239-1726 Ext.:
 Type of Financing: Construction Loan (Bonds)
 Is the Lender/Source Committed? Yes</p> | <p>2) Lender/Source: CA HCD Prop IC IIG Grant
 Street Address: 2020 W. El Camino Ave. #650
 City: Sacramento
 Contact Name: Ken Holder
 Phone Number: (916) 263-2771 Ext.:
 Type of Financing: No interest, no amort Loan
 Is the Lender/Source Committed? Yes</p> |
| <p>3) Lender/Source: Tax Credit Equity
 Street Address: 1640 S. Sepulveda Blvd., Ste. 425
 City: Los Angeles, CA 90025
 Contact Name: John M. Huskey
 Phone Number: (310) 575-3543 Ext.:
 Type of Financing: Equity
 Is the Lender/Source Committed? Yes</p> | <p>4) Lender/Source: Deferred Costs
 Street Address: 1640 S. Sepulveda Blvd., Ste. 425
 City: Los Angeles, CA 90025
 Contact Name: Kasey Burke
 Phone Number: (310) 575-3543 Ext.:
 Type of Financing: Deferred Costs
 Is the Lender/Source Committed? Yes</p> |
| <p>5) Lender/Source:
 Street Address:
 City:
 Contact Name:
 Phone Number: Ext.:
 Type of Financing:
 Is the Lender/Source Committed? No</p> | <p>6) Lender/Source:
 Street Address:
 City:
 Contact Name:
 Phone Number: Ext.:
 Type of Financing:
 Is the Lender/Source Committed? No</p> |
| <p>7) Lender/Source:
 Street Address:
 City:
 Contact Name:
 Phone Number: Ext.:
 Type of Financing:
 Is the Lender/Source Committed? No</p> | <p>8) Lender/Source:
 Street Address:
 City:
 Contact Name:
 Phone Number: Ext.:
 Type of Financing:
 Is the Lender/Source Committed? No</p> |

9) Lender/Source: _____
Street Address: _____
City: _____
Contact Name: _____
Phone Number: _____ Ext.: _____
Type of Financing: _____
Is the Lender/Source Committed? No

11) Lender/Source: _____
Street Address: _____
City: _____
Contact Name: _____
Phone Number: _____ Ext.: _____
Type of Financing: _____
Is the Lender/Source Committed? No

10) Lender/Source: _____
Street Address: _____
City: _____
Contact Name: _____
Phone Number: _____ Ext.: _____
Type of Financing: _____
Is the Lender/Source Committed? No

12) Lender/Source: _____
Street Address: _____
City: _____
Contact Name: _____
Phone Number: _____ Ext.: _____
Type of Financing: _____
Is the Lender/Source Committed? No

III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term (months)	Interest Rate	Residual Receipts / Deferred Pymt.	Annual Debt Service	Amount of Funds
1) Citibank - Perm Loan	420	5.000%		\$88,295	\$1,457,908
2) Federal Home Loan Bank SF - AHP	660	N/A	Deferred		\$590,000
3) CA HCD Prop IC IIG Grant	660	N/A	Deferred		\$2,000,000
4) CA HCD Prop IC TOD Loan	660	3.000%	Residual	\$14,280	\$3,400,000
5) CA HCD Multifamily Housing Program	660	3.000%	Residual	\$17,824	\$4,243,876
6) Deferred Developer Fee (Meta Housing)	N/A	N/A	Deferred		\$730,690
7)					
8)					
9)					
10)					
11)					
12)					
Total Permanent Financing:					\$12,422,474
Total Tax Credit Equity:					\$11,894,989
Total Sources of Project Funds:					\$24,317,463

1) Lender/Source: Citibank - Perm Loan
 Street Address: 444 S. Flower Street, 29th Floor
 City: Los Angeles, CA 90071
 Contact Name: Sonia Rahm
 Phone Number: 213-239-1726 Ext.:
 Type of Financing: Perm Loan
 Is the Lender/Source Committed? Yes

2) Lender/Source: Federal Home Loan Bank SF - AHP
 Street Address: 600 California St.
 City: San Francisco, CA 94108
 Contact Name: James Yacenda
 Phone Number: (415) 616-2542 Ext.:
 Type of Financing: No interest, no amort Loan
 Is the Lender/Source Committed? Yes

3) Lender/Source: CA HCD Prop IC IIG Grant
 Street Address: 2020 W. El Camino Avenue, Ste. 650
 City: Sacramento
 Contact Name: Ken Holder
 Phone Number: (916) 263-2771 Ext.:
 Type of Financing: Residual
 Is the Lender/Source Committed? Yes

4) Lender/Source: CA HCD Prop IC TOD Loan
 Street Address: 2020 W. El Camino Ave. #650
 City: Sacramento
 Contact Name: Craig Morrow
 Phone Number: (916) 263-2771 Ext.:
 Type of Financing: Residual Receipts Loan
 Is the Lender/Source Committed? Yes

5) Lender/Source: CA HCD Multifamily Housing Program
 Street Address: 2020 W. El Camino Ave. #650
 City: Sacramento
 Contact Name: Regi Fletcher
 Phone Number: 916-263-5882 Ext.:
 Type of Financing: Residual Receipts Loan
 Is the Lender/Source Committed? Yes

6) Lender/Source: Deferred Developer Fee (Meta Housi
 Street Address: 1640 S. Sepulveda Blvd., Ste. 425
 City: Los Angeles, CA 90025
 Contact Name: Kasey M. Burke
 Phone Number: (310) 575-3543 Ext.:
 Type of Financing: Deferred Developer Fee
 Is the Lender/Source Committed? Yes

7) Lender/Source:
 Street Address:
 City:
 Contact Name:
 Phone Number: Ext.:
 Type of Financing:
 Is the Lender/Source Committed? No

8) Lender/Source:
 Street Address:
 City:
 Contact Name:
 Phone Number: Ext.:
 Type of Financing:
 Is the Lender/Source Committed? No

9) Lender/Source: _____
 Street Address: _____
 City: _____
 Contact Name: _____
 Phone Number: _____ Ext.: _____
 Type of Financing: _____
 Is the Lender/Source Committed? No

10) Lender/Source: _____
 Street Address: _____
 City: _____
 Contact Name: _____
 Phone Number: _____ Ext.: _____
 Type of Financing: _____
 Is the Lender/Source Committed? No

11) Lender/Source: _____
 Street Address: _____
 City: _____
 Contact Name: _____
 Phone Number: _____ Ext.: _____
 Type of Financing: _____
 Is the Lender/Source Committed? No

12) Lender/Source: _____
 Street Address: _____
 City: _____
 Contact Name: _____
 Phone Number: _____ Ext.: _____
 Type of Financing: _____
 Is the Lender/Source Committed? No

B. Tax-Exempt Bond Financing

Will project receive tax-exempt bond financing for more than 50% of the aggregate basis of the building(s) (including land) in the project? (IRC Sec. 42(h)(4)):

Yes

CDLAC Allocation?

No

Date application was submitted to CDLAC (no later than TCAC application deadline):

7/1/2014

Date application was approved by CDLAC:

TBD

Estimated date of Bond Issuance (Reg. Section 10326(e)(2)):

12/15/2014

Percentage of aggregate basis financed by the bonds? (Reg. Section 10326(e)(2)):

74.78%

Name of Bond Issuer (Reg. Section 10326(e)(1)):

California Housing Finance Agency

Will project have Credit Enhancement?

No

If Yes, identify the entity providing the Credit Enhancement:

Contact Person:

Phone:

Ext.:

What type of enhancement is being provided?

(select one)

(specify here)

III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

A. Low Income Units

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)	(e) Monthly Utility	(f) Monthly Rent Plus Utilities (c + e)	(g) % of Targeted Area Median Income	(h) % of Actual AMI
1 Bedroom	5	\$493	\$2,466	\$24	\$517	30%	30.0%
1 Bedroom	25	\$493	\$12,330	\$24	\$517	35%	30.0%
1 Bedroom	9	\$838	\$7,542	\$24	\$862	50%	50.0%
1 Bedroom	11	\$1,010	\$11,114	\$24	\$1,034	60%	60.0%
2 Bedrooms	1	\$588	\$588	\$33	\$621	30%	30.0%
2 Bedrooms	8	\$1,209	\$9,672	\$33	\$1,242	60%	60.0%
Total # Units:	59	Total:	\$43,712		Average:	44.8%	

B. Manager Units

State law requires an onsite manager's unit for projects with 16 or more residential units.

TCAC Regulation Section 10326(g)(6) requires at least 1 manager's unit for every 80 residential units.

Special Needs projects may demonstrate 24-hour desk staffing in lieu of an onsite manager's unit.

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)
2 Bedrooms	1	\$1,291	\$1,291
Total # Units:	1	Total:	\$1,291

No Special Needs project with 24-hour desk staffing

C. Market Rate Units

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$45,003
Aggregate Annual Rents For All Units:	\$540,041

D. Rental Subsidy Income/Operating Subsidy
Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	
Length of Contract (years):	
Expiration Date of Contract:	
Total Projected Annual Rental Subsidy:	

E. Miscellaneous Income

Annual Income from Laundry Facilities:	\$6,480
Annual Income from Vending Machines:	
Annual Interest Income:	
Other Annual Income: (specify here)	
Total Miscellaneous Income:	\$6,480
Total Annual Potential Gross Income:	\$546,521

F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO / STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:		\$8	\$11			
Water Heating:						
Cooking:		\$2	\$2			
Lighting:						
Electricity:		\$14	\$20			
Water:*						
Other: (specify here)						
Total:		\$24	\$33			

***PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.**

Name of PHA or California Energy Commission Providing Utility Allowances:

Housing Authority of the County of Alameda's 2-7-14

G. Annual Residential Operating Expenses

Administrative	Advertising:	\$3,000
	Legal:	\$2,500
	Accounting/Audit:	\$8,500
	Security:	
	Other: General Admin	\$20,000
	Total Administrative:	\$34,000
Management	Total Management:	\$30,332
Utilities	Fuel:	
	Gas:	\$3,500
	Electricity:	\$22,000
	Water/Sewer:	\$40,000
	Total Utilities:	\$65,500
Payroll / Payroll Taxes	On-site Manager:	\$36,000
	Maintenance Personnel:	\$35,000
	Other: Manager Unit/Benefits/Taxes	\$35,492
	Total Payroll / Payroll Taxes:	\$106,492
	Total Insurance:	\$12,000
Maintenance	Painting:	\$11,250
	Repairs:	\$11,250
	Trash Removal:	\$12,000
	Exterminating:	\$2,500
	Grounds:	\$7,500
	Elevator:	\$3,850
	Other: Fire Sprinkler/Alarm/etc.	\$11,500
	Total Maintenance:	\$59,850
Other Expenses	Other: Bond Monitoring	\$7,500
	Other: TOD/MHP Fees	\$32,104
	Other: (specify here)	
	Other: (specify here)	
	Other: (specify here)	
	Total Other Expenses:	\$39,604

Total Expenses

Total Annual Residential Operating Expenses:	\$347,778
Total Number of Units in the Project:	60
Total Annual Operating Expenses Per Unit:	\$5,796
Total 3-Month Operating Reserve:	\$218,036
Total Annual Internet Expense (site amenity election):	*
Total Annual Services Amenities Budget (from project expenses):	\$10,800 *
Total Annual Reserve for Replacement:	\$36,000 *
Total Annual Real Estate Taxes:	\$5,000 *

* Please include in the identified lines on **THIS** page and **NOT** on any of the line items on Page 18. Please note that these will still need to be included when determining the net cash flow in the 15 year proforma.

H. Commercial Income*

Total Annual Commercial/Non-Residential Revenue:	\$23,750
Total Annual Commercial/Non-Residential Expenses:	\$20,000
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	\$3,750

*The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

Funding Sources If lender is not funding source, list source (HOME, CDBG, etc.) <u>NOT</u> lender.		Included in Eligible Basis Yes/No	Amount
Tax-Exempt Financing		Yes	\$17,500,000
Taxable Bond Financing		N/A	
HOME Investment Partnership Act (HOME)		N/A	
Community Development Block Grant (CDBG)		N/A	
RHS 514		N/A	
RHS 515		N/A	
RHS 516		N/A	
RHS 538		N/A	
HOPE VI		N/A	
McKinney-Vento Homeless Assistance Program		N/A	
MHSA		N/A	
MHP		Yes	\$4,243,876
Redevelopment Set-aside Funds		N/A	
FHA Risk Sharing loan?	No	N/A	
State:	CA HCD Prop IC TOD Loan & IIG grant, MHP	Yes	\$5,400,000
Local:	(specify here)	N/A	
Private:	(specify here)	N/A	
Other:	Federal Home Loan Bank Affordable Housing f	Yes	\$590,000
Other:	TOD	N/A	
Other:	(specify here)	N/A	

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:		Approval Date:	
Source:		Source:	
If Section 8:	(select one)	If Section 8:	(select one)
Percentage:		Percentage:	
Units Subsidized:		Units Subsidized:	
Amount Per Year:		Amount Per Year:	
Total Subsidy:		Total Subsidy:	
Term:		Term:	

C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy):	
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy continue?:	No	Other:	(specify here)
If yes enter amount:		Other amount:	

III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

A. Threshold Basis Limit

Unit Size	Unit Basis Limit	No. of Units	(Basis) X (No. of Units)
SRO/STUDIO	\$210,523		
1 Bedroom	\$242,731	50	\$12,136,550
2 Bedrooms	\$292,800	10	\$2,928,000
3 Bedrooms	\$374,784		
4+ Bedrooms	\$417,533		
TOTAL UNITS:		60	
TOTAL UNADJUSTED THRESHOLD BASIS LIMIT:			\$15,064,550
		Yes/No	
(a) Plus (+) 20% basis adjustment for projects paid in whole or part out of public funds and required by a public awarding body to pay state CA HCD Prop IC TOD Loan & IIG grant, MHP		<input checked="" type="checkbox"/> Yes	\$3,012,910
(b) Plus (+) 7% basis adjustment for new construction projects required to provide parking beneath residential units (not "tuck under" parking) or through construction of an on-site parking structure of two or more levels.		<input type="checkbox"/> No	
(c) Plus (+) 2% basis adjustment for projects where a day care center is part of the development.		<input type="checkbox"/> No	
(d) Plus (+) 2% basis adjustment for projects where 100 percent of the units are for Special Needs populations.		<input type="checkbox"/> No	
(e) Plus (+) up to 10% basis adjustment for projects applying under Section 10325 or Section 10326 of these regulations that include one or more of the features in the section: Item (e) Features.		<input type="checkbox"/> No	
(f) Plus (+) the lesser of the associated costs or up to a 15% basis adjustment for projects requiring seismic upgrading of existing structures, and/or projects requiring toxic or other environmental mitigation as certified by the project architect/ engineer +costs. If Yes, select type: <input type="text" value="N/A"/>		<input type="checkbox"/> No	
(g) Plus (+) local development impact fees required to be paid to local government entities. Certification from local entities assessing fees also required.		<input checked="" type="checkbox"/> Yes Please Enter Amount:	\$1,672,954
(h) Plus (+) 10% basis adjustment for projects wherein at least 95% of the project's upper floor units are serviced by an elevator.		<input checked="" type="checkbox"/> Yes	\$1,506,455
(i) Plus (+) 1% basis adjustment for each 1% of units income-targeted to 50% to 36% of AMI Affordable Units: <input type="text" value="59"/> Total Affordable Units @ 50% to 36% of AMI: <input type="text" value="9"/>		<input checked="" type="checkbox"/> Yes	\$2,259,683
(j) Plus (+) 2% basis adjustment for each 1% of units income targeted to 35% of AMI and below Affordable Units: <input type="text" value="59"/> Total Affordable Units @ 35% of AMI or Below: <input type="text" value="31"/>		<input checked="" type="checkbox"/> Yes	\$15,667,132
TOTAL ADJUSTED THRESHOLD BASIS LIMIT:			\$39,183,684

HIGH COST TEST

Total Eligible Basis

\$20,011,353

Percentage of the Adjusted Threshold Basis Limit

51.071%

ITEM (e) Features

REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION.**THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.**

- N/A** 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual electricity use (dwelling and common area meters combined). If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 5%.

- N/A** 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 2%.

- N/A** 3 Newly constructed project buildings shall be 45% or more energy efficient than current Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.

- N/A** 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.

- N/A** 5 Irrigated only with reclaimed water, greywater, or rainwater (excluding water used for community gardens). Threshold Basis Limit increase 1%.

- N/A** 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.

- N/A** 7 Install bamboo, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.

- N/A** 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, ceramic tile, or natural linoleum in all common areas. Threshold Basis Limit increase 2%.

- N/A** 9 Meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV. SOURCES AND USES BUDGET		SECTION 1: SOURCES AND USES BUDGET				Permanent Sources													
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	1)Citibank - Perm Loan	2)Federal Home Loan Bank SF - AHP	3)CA HCD Prop IC IIG Grant	4)CA HCD Prop IC TOD Loan	5)CA HCD Multifamily Housing Program	6)Deferred Developer Fee (Meta Housing)	7)	8)	9)	10)	11)	12)	SUBTOTAL	30% PVC for New Const/Rehab	30% PVC for Acquisition
LAND COST/ACQUISITION																			
¹ Land Cost or Value	\$1,750,000	\$1,688,750	\$61,250	\$1,750,000													\$1,750,000		
² Demolition	\$50,000	\$48,250	\$1,750	\$1,750			\$48,250										\$50,000		
Legal																			
Land Lease Rent Prepayment																			
¹ Total Land Cost or Value	\$1,800,000	\$1,737,000	\$63,000	\$1,751,750			\$48,250										\$1,800,000		
Existing Improvements Value																			
² Off-Site Improvements	\$385,000	\$361,900	\$23,100	\$23,100			\$361,900										\$385,000	\$361,900	
Total Acquisition Cost	\$385,000	\$361,900	\$23,100	\$23,100			\$361,900										\$385,000		
Total Land Cost / Acquisition Cost	\$2,185,000	\$2,098,900	\$86,100	\$1,774,850			\$410,150										\$2,185,000		
Predevelopment Interest/Holding Cost	\$148,750	\$143,544	\$5,206	\$148,750													\$148,750		
Assumed, Accrued Interest on Existing Debt (Rehab/Acq)																			
Other: (Specify)																			
REHABILITATION																			
Site Work																			
Structures																			
General Requirements																			
Contractor Overhead																			
Contractor Profit																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																			
Total Rehabilitation Costs																			
Total Relocation Expenses																			
NEW CONSTRUCTION																			
Site Work	\$1,840,000	\$1,729,600	\$110,400	\$1,340,000			\$500,000										\$1,840,000	\$1,729,600	
Structures	\$9,675,000	\$9,094,500	\$580,500	\$124,779	\$836,495	\$590,000	\$479,850	\$3,400,000	\$4,243,876								\$9,675,000	\$9,094,500	
General Requirements	\$714,000	\$671,160	\$42,840	\$634,000			\$80,000										\$714,000	\$671,160	
Contractor Overhead	\$357,000	\$335,580	\$21,420	\$117,000	\$200,000		\$40,000										\$357,000	\$335,580	
Contractor Profit	\$357,000	\$335,580	\$21,420	\$117,000	\$200,000		\$40,000										\$357,000	\$335,580	
Prevailing Wages																			
General Liability Insurance	\$163,135	\$153,347	\$9,788	\$163,135													\$163,135	\$153,347	
Other: (Specify)	\$266,560	\$250,566	\$15,994	\$266,560													\$266,560	\$250,566	
Total New Construction Costs	\$13,372,695	\$12,570,333	\$802,362	\$2,762,474	\$1,236,495	\$590,000	\$1,139,850	\$3,400,000	\$4,243,876								\$13,372,695	\$12,570,333	
ARCHITECTURAL FEES																			
Design	\$425,000	\$410,125	\$14,875	\$395,000			\$30,000										\$425,000	\$410,125	
Supervision	\$275,000	\$265,375	\$9,625	\$275,000													\$275,000	\$265,375	
Total Architectural Costs	\$700,000	\$675,500	\$24,500	\$670,000			\$30,000										\$700,000	\$675,500	
Total Survey & Engineering	\$450,000	\$434,250	\$15,750	\$450,000													\$450,000	\$434,250	
CONSTRUCTION INTEREST & FEES																			
Construction Loan Interest	\$441,658	\$426,200	\$15,458	\$441,658													\$441,658	\$426,200	
Origination Fee	\$175,000	\$168,875	\$6,125	\$175,000													\$175,000	\$168,875	
Credit Enhancement/Application Fee	\$20,000	\$19,300	\$700	\$20,000													\$20,000	\$19,300	
Bond Premium																			
Cost of Issuance																			
Title & Recording	\$35,000	\$33,775	\$1,225	\$35,000													\$35,000	\$33,775	
Taxes	\$30,000	\$7,500	\$22,500	\$30,000													\$30,000		
Insurance	\$160,472	\$154,855	\$5,617	\$160,472													\$160,472	\$154,855	
Other: (Specify)																			
Other: (Specify)																			
Total Construction Interest & Fees	\$862,130	\$810,505	\$51,625	\$862,130													\$862,130	\$803,005	
PERMANENT FINANCING																			
Loan Origination Fee	\$10,000	\$9,650	\$350	\$10,000													\$10,000		
Credit Enhancement/Application Fee																			
Title & Recording	\$10,000	\$9,650	\$350	\$10,000													\$10,000		
Taxes																			
Insurance																			
Other: Bond Fees	\$175,000	\$168,875	\$6,125	\$175,000													\$175,000		

IV. SOURCES AND USES BUDGET		SECTION 1: SOURCES AND USES BUDGET				Permanent Sources													
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	1)Citibank - Perm Loan	2)Federal Home Loan Bank SF - AHP	3)CA HCD Prop IC IIG Grant	4)CA HCD Prop IC TOD Loan	5)CA HCD Multifamily Housing Program	6)Deferred Developer Fee (Meta Housing)	7)	8)	9)	10)	11)	12)	SUBTOTAL	30% PVC for New Const/Rehab	30% PVC for Acquisition
Other: Post CofO Interest	\$284,375	\$274,422	\$9,953	\$284,375													\$284,375		
Total Permanent Financing Costs	\$479,375	\$462,597	\$16,778	\$479,375													\$479,375		
Subtotals Forward	\$18,197,950	\$17,195,629	\$1,002,321	\$7,147,579	\$1,236,495	\$590,000	\$1,580,000	\$3,400,000	\$4,243,876								\$18,197,950	\$14,844,988	
LEGAL FEES																			
Lender Legal Paid by Applicant	\$65,000	\$62,725	\$2,275	\$65,000													\$65,000	\$62,725	
Other: Partnership Legal	\$100,000	\$96,500	\$3,500	\$100,000													\$100,000	\$96,500	
Total Attorney Costs	\$165,000	\$159,225	\$5,775	\$165,000													\$165,000	\$159,225	
RESERVES																			
Rent Reserves																			
Capitalized Rent Reserves																			
3-Month Operating Reserve	\$218,036	\$218,036			\$218,036												\$218,036		
Other: (Specify)																			
Total Reserve Costs	\$218,036	\$218,036			\$218,036												\$218,036		
APPRAISAL																			
Total Appraisal Costs	\$3,500	\$3,377	\$123	\$123	\$3,377												\$3,500	\$3,377	
Total Contingency Cost	\$668,635	\$645,233	\$23,402	\$668,635													\$668,635	\$645,233	
OTHER PROJECT COSTS																			
TCAC App/Allocation/Monitoring Fees	\$60,000	\$60,000		\$60,000													\$60,000		
Environmental Audit																			
Local Development Impact Fees	\$1,733,631	\$1,672,954	\$60,677	\$1,313,631			\$420,000										\$1,733,631	\$1,672,954	
Permit Processing Fees	\$300,001	\$289,501	\$10,500	\$300,001													\$300,001	\$289,501	
Capital Fees																			
Marketing	\$60,000	\$20,000	\$40,000	\$60,000													\$60,000		
Furnishings	\$150,000	\$150,000		\$150,000													\$150,000	\$150,000	
Market Study	\$15,000	\$14,100	\$900	\$15,000													\$15,000	\$14,100	
Accounting/Reimbursables	\$100,000	\$96,500	\$3,500	\$100,000													\$100,000	\$48,250	
Soft Cost Contingency	\$125,000	\$120,625	\$4,375	\$125,000													\$125,000	\$120,625	
Other: Relocation of Billboard	\$80,000	\$77,200	\$2,800	\$80,000													\$80,000		
Other: Reproductions	\$25,000	\$24,125	\$875	\$25,000													\$25,000	\$24,125	
Other: Consulting/Startup	\$40,000	\$40,000		\$40,000													\$40,000		
Other: Tenant Improvements	\$150,000		\$150,000	\$150,000													\$150,000		
Other: Studies/Surveys	\$40,000	\$38,975	\$1,025	\$40,000													\$40,000	\$38,975	
Total Other Costs	\$2,878,633	\$2,603,980	\$274,652	\$2,458,632			\$420,000										\$2,878,632	\$2,358,530	
SUBTOTAL PROJECT COST	\$22,131,753	\$20,825,480	\$1,306,272	\$10,439,969	\$1,457,908	\$590,000	\$2,000,000	\$3,400,000	\$4,243,876	\$730,690							\$22,131,753	\$18,011,353	
DEVELOPER COSTS																			
Developer Overhead/Profit	\$2,185,710	\$2,000,000	\$185,710	\$1,455,019						\$730,690							\$2,185,710	\$2,000,000	
Consultant/Processing Agent																			
Project Administration																			
Broker Fees Paid to a Related Party																			
Const. Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$2,185,710	\$2,000,000	\$185,710	\$1,455,019						\$730,690							\$2,185,710	\$2,000,000	
TOTAL PROJECT COST	\$24,317,463	\$22,825,480	\$1,491,982	\$11,894,988	\$1,457,908	\$590,000	\$2,000,000	\$3,400,000	\$4,243,876	\$730,690							\$24,317,462	\$20,011,353	
Note: Syndication Costs may not be included as a project cost.																		Bridge Loan Expense During Construction:	
Calculate Maximum Developer Fee using the eligible basis subtotals.																		Total Eligible Basis:	
DOUBLE CHECK AGAINST PERMANENT FINANCING TOTALS:					11,894,989	1,457,908	590,000	2,000,000	3,400,000	4,243,876	730,690							\$20,011,353	

¹ Required: evidence of land value (see Tab 1). TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.
Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

² Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

V. BASIS AND CREDITS SECTION 1: BASIS AND CREDITS

Determination of Eligible and Qualified Basis

A. Basis and Credits

	30% PVC for New Construction/ Rehabilitation	30% PVC for Acquisition
Total Eligible Basis:	\$20,011,353	
Ineligible Amounts		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
Total Ineligible Amounts:		
Total Eligible Basis Amount Voluntarily Excluded:		
Total Basis Reduction:		
Total Requested Unadjusted Eligible Basis:	\$20,011,353	
High Cost Area Adjustment :	130%	100%
Total Adjusted Eligible Basis:	\$26,014,759	
Applicable Fraction:	100%	100%
Qualified Basis:	\$26,014,759	
Total Qualified Basis:	\$26,014,759	

B. Determination of Federal Credit

	New Construction /Rehabilitation	Acquisition
Qualified Basis:	\$26,014,759	
*Applicable Percentage:	3.36%	3.36%
Subtotal Annual Federal Credit:	\$874,096	
Total Combined Annual Federal Credit:	\$874,096	

*Applicants are required to use this percentage in calculating credit at the application stage.

C. Determination of Minimum Federal Credit Necessary For Feasibility

Total Project Cost	\$24,317,463
Permanent Financing	\$12,422,474
Funding Gap	\$11,894,989
Federal Tax Credit Factor	\$1.09000

The federal tax credit factor must be between \$0.90 and \$1.10.

APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT USING A TAX CREDIT FACTOR OUTSIDE OF THIS RANGE; DOING SO CAN RESULT IN APPLICATION DISQUALIFICATION. If your equity pricing is less than \$0.90 you must contact TCAC staff to discuss prior to submitting your application.

Total Credits Necessary for Feasibility	\$10,912,834
Annual Federal Credit Necessary for Feasibility	\$1,091,283
Maximum Annual Federal Credits	\$874,096
Equity Raised From Federal Credit	\$9,527,645
Remaining Funding Gap	\$2,367,343

D. Determination of State Credit

Qualified Basis

(only rehabilitation or new construction basis, except in rare cases of At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor)

NC/Rehab	Acquisition
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\$26,014,759	
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(.13 federally-subsidized)

Factor Amount

13%

Maximum Total State Credit

\$3,381,919	\$0
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E. Determination of Minimum State Credit Necessary for Feasibility

State Tax Credit Factor

\$0.70000

The state tax credit factor must be between \$0.60 and \$0.75. APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT USING A TAX CREDIT FACTOR OUTSIDE OF THIS RANGE; DOING SO CAN RESULT IN APPLICATION DISQUALIFICATION.

State Credit Necessary for Feasibility	\$3,381,919
Maximum State Credit	\$3,381,919
Equity Raised From State Credit	\$2,367,343
Remaining Funding Gap	

VI. POINTS SYSTEM - SECTION 1: THE POINTS SYSTEM

A. General Partner & Management Company Experience

Maximum 9 Points

A(1) General Partner Experience

6 Points

Select from the following:

7 or more projects in service over 3 years (6 Points)

General Partner Name:

Meta Housing Corporation, affiliates and principals - Including Downtown Hayward Sr. Apts., LLC

To receive points under this subsection for projects in existence for over 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant that the projects for which it is requesting points have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared (which must be effective no more than one year prior to the application deadline) and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested.

Total Points for General Partner Experience:	6
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A(2) Management Company Experience

3 Points

Select from the following:

11 or more projects managed over 3 years (3 Points)

Management Company Name:

Cambridge Real Estate Services

Total Points for Management Company Experience:	3
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Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points. Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than two active LIHTC projects in California should refer to Regulation Section 10325(c)(2) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience:	9
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B. Housing Needs**Maximum 10 Points**Select one: **Special Needs Projects****10 Points**

Total Points for Housing Needs:	10
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C. Site & Service Amenities**Maximum 25 Points****C(1) Site Amenities****Maximum 15 Points**

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application, except under the Public School subsection as indicated in Regulation Section 10325(c)(5)(A)(5). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not include physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Amenities may include:

a) Transit-Oriented Development Strategy

- | | |
|---|-----------------|
| (i) Located where there is a transit station, rain station, commuter rail station, bus station, or public bus stop within 1/4 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday, and the project's density exceeds 25 units per acre. | 7 Points |
| (ii) The project site is within 1/4 mile of a transit station, rail station, commuter rail station, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday. | 6 Points |
| (iii) The project site is within 1/3 mile of a public bus stop or rail station with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday. | 5 Points |
| (iv) The project site is located within 1/4 mile of a regular public bus stop or a rapid transit system stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.) | 4 Points |
| (v) The project site is located within 1/3 mile of a regular public bus stop or rapid transit system stop. | 3 Points |

Select one: **(i)**

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit-Oriented Development Strategy Amenity:	7
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b) Public Park

- (i) The site is within 1/4 mile of a public park (1/2 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public.

3 Points

Joint-use agreement (if yes, please provide a copy)

N/A

- (ii) The site is within 1/2 mile (1 mile for Rural set-aside).

2 Points

Select one:

(ii)**Total Points for Public Park Amenity: 2****c) Book-Lending Public Library**

- (i) The site is within 1/4 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1/2 mile for Rural set-aside projects).

3 Points

- (ii) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).

2 Points

Select one:

(i)**Total Points for Public Library Amenity: 3****d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market**Please refer to Checklist Items for supporting documentation requirements

- (i) The site is within 1/4 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).

5 Points

- (ii) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

4 Points

- (iii) The site is within 1.5 miles of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 miles for Rural set-aside projects).

3 Points

- (iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).

4 Points

- (v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

3 Points

- (vi) The site is within 1/4 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year.

2 Points

- (vii) The site is within 1/2 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year.

1 Point

Select one:

(i)**Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity: 5**

e) Public Elementary, Middle, or High School

- (i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. **3 Points**

- (ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. **2 Points**

Select one: **N/A**

Total Points for Public Elementary, Middle, or High School Amenity:	0
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f) Senior Developments: Daily Operated Senior Center

- (i) For a **senior development** the project site is within 1/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1/2 mile for Rural set-aside). **3 Points**

- (ii) The project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural Set-aside). **2 Points**

Select one: **(ii)**

Total Points for Daily Operated Senior Center Amenity:	2
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g) Special Needs or SRO Development: Population Specific Service Oriented Facility

- (i) For a **special needs or SRO development**, the site is located within 1/2 mile of a facility that operates to serve the population living in the development. **3 Points**

- (ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development. **2 Points**

Select one: **N/A**

Total Points for Population Specific Service Oriented Facility Amenity:	0
--	----------

h) Medical Clinic or Hospital

- (i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). **3 Points**

- (ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). **2 Points**

Select one: **(i)**

Total Points for Medical Clinic or Hospital Amenity:	3
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i) Pharmacy

- (i) The site is within 1/4 mile of a pharmacy (1/2 mile for Rural Set-aside). (This category may be combined with the other site amenities above).
- (ii) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).

2 Points

1 Point

Select one:

(i)

Total Points for Pharmacy:	2
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j) In-unit High Speed Internet Service

- (i) High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.
- (ii) **Rural set-aside only:** High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.

2 Points

3 Points

Select one:

N/A

Total Points for Internet Service:	0
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Total Points for Site Amenities:	24
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Site Amenity Contact List:

Amenity Name: Hayward Bart Station
Address: 699 B Street
City, Zip: Hayward, 94541
Contact Person: _____
Phone: 510-441-2278 Ext.: _____
Amenity Type: Transit Station/Transit Stop
Website: www.bart.gov/stations/hayw
Distance in miles: Less than 1/4 mile

Amenity Name: Bret Hart Park & Field
Address: 1047 E St
City, Zip: Hayward, 94541
Contact Person: Clarence Dobbs
Phone: 510-881-6752 Ext.: _____
Amenity Type: Public Park
Website: <http://en.wikipedia.org/wiki/Hayward>
Distance in miles: Less than 1/2 mile

Amenity Name: Hayward Public Library
Address: 835 C St
City, Zip: Hayward, 94541
Contact Person: Clio Hathaway
Phone: 510-293-8685 Ext.: _____
Amenity Type: Book-Lending Public Library
Website: <http://www.library.hayward-ca.gov/>
Distance in miles: Less than 1/4 mile

Amenity Name: Alzheimer's Services of the East Bay
Address: 561 A St
City, Zip: Hayward, 94541
Contact Person: _____
Phone: 510-888-1411 Ext.: _____
Amenity Type: Senior Center
Website: <http://www.aseb.org/>
Distance in miles: Less than 1/2 mile

Amenity Name: _____
Address: _____
City, Zip: _____
Contact Person: _____
Phone: _____ Ext.: _____
Amenity Type: _____
Website: _____
Distance in miles: _____

Amenity Name: Tiburcio Vasquez Health Center
Address: 22331 Mission Street
City, Zip: Hayward, 94541
Contact Person: _____
Phone: 510 -471-5880 Ext.: _____
Amenity Type: Medical Clinic/Hospital
Website: <http://www.tvhc.org/>
Distance in miles: Less than 1/4 mile

Amenity Name: Lucky Pharmacy
Address: 22555 Mission Blvd
City, Zip: Hayward, 94541
Contact Person: Willie Diaz
Phone: 510-538-7120 Ext.: _____
Amenity Type: Pharmacy
Website: luckysupermarkets.com
Distance in miles: Less than 1/4 mile

Amenity Name: Lucky Supermarket
Address: 22555 Mission Blvd
City, Zip: Hayward, 94541
Contact Person: Willie Diaz
Phone: 510-538-7120 Ext.: _____
Amenity Type: Grocery/Farmers' Market
Website: luckysupermarkets.com
Distance in miles: Less than 1/4 mile

Amenity Name: _____
Address: _____
City, Zip: _____
Contact Person: _____
Phone: _____ Ext.: _____
Amenity Type: _____
Website: _____
Distance in miles: _____

Amenity Name: _____
Address: _____
City, Zip: _____
Contact Person: _____
Phone: _____ Ext.: _____
Amenity Type: _____
Website: _____
Distance in miles: _____

C(2) Service Amenities

Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants.

Except as provided below and in Reg. Section 10325(c)(5)(B), in order to receive points in this category, physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 10 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 miles for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs and SRO projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. **PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.**

No more than 10 points will be awarded in this category. **The service budget spreadsheet must be completed.** Amenities may include, but are not limited to:

a) Large Family, Senior, At-Risk projects:

N/A

- (1) **Service Coordinator.** Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). **Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.**

5 points

Yes

Service Coordinator as listed above, except:
Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.

3 points

N/A

- (2) **Other Services Specialist.** Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. **Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.**

5 points

<u>N/A</u>	Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points
<u>Yes</u>	(3) Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	7 points
<u>N/A</u>	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours of instruction each year (30 hours for small developments).	5 points
<u>N/A</u>	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours of instruction each year (18 hours for small developments).	3 points
<u>N/A</u>	(4) Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
<u>N/A</u>	Health and wellness services and programs as listed above, except: Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
<u>N/A</u>	Health and wellness services and programs as listed above, except: Minimum of 40 hours of services per year for each 100 bedrooms.	2 points
<u>N/A</u>	(5) Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	5 points
<u>N/A</u>	(6) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
<u>N/A</u>	After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
<u>N/A</u>	After school program for school age children as listed above, except: Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points
<u>b) Special Needs and SRO projects:</u>		
<u>N/A</u>	(7) Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan. Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
<u>N/A</u>	Case Manager as listed above, except: Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
<u>Yes</u>	(8) Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not	5 points

limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. **Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.**

<u>N/A</u>	Service Coordinator or Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Case Manager to 600 bedrooms.	3 points
<u>N/A</u>	(9) Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	5 points
<u>N/A</u>	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
<u>N/A</u>	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
<u>Yes</u>	(10) Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
<u>N/A</u>	(11) Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	5 points
<u>N/A</u>	(12) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
<u>N/A</u>	After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
<u>N/A</u>	After school program for school age children as listed above, except: Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

The service budget spreadsheet must be completed.	Total Points for Service Amenities:	20
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D. Sustainable Building Methods**Maximum 10 Points**

REVIEW REG. SECTION 10325(c)(6) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THIS APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.**D(1) New Construction and Adaptive Reuse projects select from the following features:**

Yes (i) Develop the project in accordance with the minimum requirements with any one of the following programs: **5 Points**
GreenPoint Rated Multifamily Guidelines

(ii) Energy efficiency as indicated in Reg. Section 10325(c)(6)(B) beyond the requirements in 2008 Title 24, Part 6 of the California Building Code (2008 Title 24):

N/A Low Rise (1-3 habitable stories)

N/A

0 Points

N/A Multifamily of 4+ habitable stories

N/A

0 Points

Yes (iii) Develop the project beyond the minimum requirements of the program chosen in section (i) above:

LEED

N/A

0 Points

GreenPoint Rated Multifamily Guidelines

125

5 Points**D(2) Rehabilitation projects select from the following features:**

N/A (iv) Develop the project in accordance with the minimum requirements with any one of the following programs: **0 Points**

N/A

N/A (v) Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation: Improvement over current:

N/A

0 Points

N/A (vi) Develop the project beyond the minimum requirements of the program chosen in section (i) above:

LEED

N/A

GreenPoint Rated Existing Home Multifamily Program

N/A

0 Points**0 Points**

2011 Enterprise Green Communities

N/A

0 Points

N/A (vii) Additional rehabilitation project measures (chose one or more of the following three categories):

(A) PHOTOVOLTAIC / SOLAR

N/A

0 Points

N/A (B) SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING THE FOLLOWING: **0 Points**

1. Develop project-specific maintenance manual, including information on all energy and green building features
2. Certify building management staff in sustainable building operations (BPI or equivalent)
3. Undertake formal building systems commissioning, retro-commissioning, or re-commissioning

N/A

(C INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS

0 Points

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(6), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(6)(H) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(6) will be subject to negative points under Section 10325(c)(3).

Total Points For Sustainable Building Methods:	10
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E. Lowest Income**Maximum 52 Points****E(1) Lowest Income Restriction for All Units****50 Points**

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income for 25 points and 40% of Income Targeted Units to Total Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Income Targeted Units" may be used multiple times. For example, 50% of Targeted Units at 50% of Area Median Income for 25 points may be combined with another 50% of Targeted Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

***Only projects competing in the Rural Set-aside may use the 55% AMI column and selected targeting in the 50% AMI column.**

****60% AMI is included as a place-holder and will not receive any additional points.**

		Percent of Area Median Income (AMI)						
		**60%	*55%	50%	45%	40%	35%	30%
Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	80%	0				45	47.5	50
	75%	0				42.5	45	47.5
	70%	0				40	42.5	45
	65%	0			35	37.5	40	42.5
	60%	0			32.5	35	37.5	40
	55%	0			30	32.5	35	37.5
	50%	0		25*	27.5	30	32.5	35
	45%	0		22.5*	25	27.5	30	32.5
	40%	0	17.5	20	22.5	25	27.5	30
	35%	0	15	17.5	20	22.5	25	27.5
	30%	0	12.5	15	17.5	20	22.5	25
	25%	0	10	12.5	15	17.5	20	22.5
	20%	0	7.5	10	12.5	15	17.5	20
	15%	0	5	7.5	10	12.5	15	17.5
	10%	0	2.5	5	7.5	10	12.5	15

Consolidate your units before entering your information into the table Do not enter any non-qualifying units into the table				
Number of Targeted Tax Credit Units	Percent of Area Median Income (AMI) (30%- 55%)	Percentage of Units to Total Units (before rounding down)	Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	Points Earned
6	30	10.17	10	15
25	35	42.37	40	27.5
	40	0.00	0	0
	45	0.00	0	0
9	50	15.25	15	7.5
	0 -Rural only	0.00	0	0
	0 -Rural only	0.00	0	0
19	60	32.20	30	0
59	Total Points Requested:			50

***IF 60% AMI UNITS ARE LESS THAN 10% OF TOTAL UNITS, LEAVE CELL E626 BLANK.**

E(2) Lowest Income for 10% of Total Restricted Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Tax Credit Units per Bedroom Size	Number of Targeted Tax Credit Units @ 30% AMI	Percentage of Units to Total Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	0	0	0.0000
2 BR	9	1	0.1111
1 BR	50	5	0.1000
SRO	0	0	0.0000
Total:	59	6	-

Lowest Income for 10% of Total Restricted Units at 30% AMI Points:

2

Total Points for Lowest Income:

52

F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 20 points. Within the application the following must be delivered (see Checklist Items for additional information):

Readiness to Proceed

Maximum 20 Points

Yes	(i) Enforceable commitment for all construction financing, as evidenced by executed commitment and payment of commitment fees	5 points
Yes	(ii) Evidence, as verified by the appropriate officials, of site plan approval and that all land use environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction are either finally approved or unnecessary	5 points
Yes	(iii) All necessary public/tribal approvals except building permits	5 points
Yes	(iv) Design review approval	5 points

20 points will be available to projects that document all of the above and are able to begin construction within 180 days of the Credit Reservation, as evidenced by submission of the following within 180 days of the Credit Reservation: updated application form and explanation of changes, executed construction contract, breakdown of lender-approved construction costs, recorded deeds of trust for all construction financing, binding commitments for permanent financing and any other required financing, a limited partnership agreement executed by the general partner and the investor providing the equity, payment of all construction lender fees, issuance of building permits (a grading permit does not meet this requirement), and notice to proceed delivered to the contractor. If no construction lender is involved, evidence must be submitted within 180 days after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Credit Reservation. In addition to the above, all applicants receiving any points under this subsection must provide an executed Letter of Intent (LOI) from the project's equity partner within 90 days of the credit reservation. The LOI must include those features called for in the CTCAC application (See [Appendix](#) for requirements).

In the event that one or more of the above criteria have NOT been met, 5 points may be awarded for each one that has been met, up to a maximum of 15 points. In such cases, the 180-day requirements shall not apply to projects that do not obtain the maximum points in this category. The 90-day requirements apply to all projects requesting any points under this category.

Total Points for Readiness to Proceed:	20
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VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

All Projects: Total Possible Points: 126, Minimum Points Required: 112

(Do Not Submit An Application If You Do Not Have The Minimum Points Required)

	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) <i>General Partner Experience</i>	6	6	
A(2) <i>Management Company Experience</i>	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) <i>Site Amenities</i>	24	15	
C(2) <i>Service Amenities</i>	20	10	
D. Sustainable Building Methods	10	10	10
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) <i>Lowest Income</i>	50.0	50.0	
E(2) <i>10% of Units Restricted @ 30% AMI</i>	2	2	
F. Readiness to Proceed	20	20	20
*Negative Points (if any, please enter amount:)		NO MAX	0
Total Points:			126.0

*Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

Loan term (years)	15
Interest rate (annual)	6.0%
DSC ratio	1.15

Loan amount per TCAC
underwriting standards: \$0

Actual Tranche B
loan amount:

Comments or additional information as necessary:

15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$540,041	\$553,542	\$567,380	\$581,565	\$596,104	\$611,007	\$626,282	\$641,939	\$657,987	\$674,437	\$691,298	\$708,580	\$726,295	\$744,452	\$763,064
Less Vacancy	7.50%	-40,503	-41,516	-42,554	-43,617	-44,708	-45,825	-46,971	-48,145	-49,349	-50,583	-51,847	-53,144	-54,472	-55,834	-57,230
Rental Subsidy	1.025	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Less Vacancy	5.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous Income	1.025	6,480	6,642	6,808	6,978	7,153	7,332	7,515	7,703	7,895	8,093	8,295	8,502	8,715	8,933	9,156
Less Vacancy	7.50%	-486	-498	-511	-523	-536	-550	-564	-578	-592	-607	-622	-638	-654	-670	-687
Total Revenue		\$505,532	\$518,170	\$531,124	\$544,402	\$558,012	\$571,963	\$586,262	\$600,918	\$615,941	\$631,340	\$647,123	\$663,301	\$679,884	\$696,881	\$714,303
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$34,000	\$35,190	\$36,422	\$37,696	\$39,016	\$40,381	\$41,795	\$43,257	\$44,772	\$46,339	\$47,960	\$49,639	\$51,376	\$53,175	\$55,036
Management		30,332	31,394	32,492	33,630	34,807	36,025	37,286	38,591	39,941	41,339	42,786	44,284	45,834	47,438	49,098
Utilities		65,500	67,793	70,165	72,621	75,163	77,793	80,516	83,334	86,251	89,270	92,394	95,628	98,975	102,439	106,024
Payroll & Payroll Taxes		106,492	110,219	114,077	118,070	122,202	126,479	130,906	135,488	140,230	145,138	150,217	155,475	160,917	166,549	172,378
Insurance		12,000	12,420	12,855	13,305	13,770	14,252	14,751	15,267	15,802	16,355	16,927	17,520	18,133	18,767	19,424
Maintenance		59,850	61,945	64,113	66,357	68,679	71,083	73,571	76,146	78,811	81,569	84,424	87,379	90,438	93,603	96,879
Other Operating Expenses		39,604	39,604	39,604	39,604	39,604	39,604	39,604	39,604	39,604	39,604	39,604	39,604	39,604	39,604	39,604
Total Operating Expenses		\$347,778	\$358,564	\$369,728	\$381,282	\$393,241	\$405,618	\$418,429	\$431,688	\$445,411	\$459,614	\$474,314	\$489,529	\$505,276	\$521,575	\$538,444
Tenant Internet Expense*	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.030	10,800	11,124	11,458	11,801	12,155	12,520	12,896	13,283	13,681	14,092	14,514	14,950	15,398	15,860	16,336
Replacement Reserve		36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000
Real Estate Taxes	1.020	5,000	5,100	5,202	5,306	5,412	5,520	5,631	5,743	5,858	5,975	6,095	6,217	6,341	6,468	6,597
Total Expenses		\$399,578	\$410,788	\$422,388	\$434,390	\$446,809	\$459,659	\$472,955	\$486,714	\$500,950	\$515,681	\$530,923	\$546,696	\$563,016	\$579,903	\$597,377
Cash Flow Prior to Debt Service		\$105,954	\$107,382	\$108,737	\$110,013	\$111,204	\$112,304	\$113,306	\$114,205	\$114,991	\$115,659	\$116,200	\$116,606	\$116,868	\$116,978	\$116,926
MUST PAY DEBT SERVICE																
Citibank - Perm Loan		88,295	88,295	88,295	88,295	88,295	88,295	88,295	88,295	88,295	88,295	88,295	88,295	88,295	88,295	88,295
		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Debt Service		\$88,295	\$88,295	\$88,295	\$88,295	\$88,295	\$88,295	\$88,295	\$88,295	\$88,295	\$88,295	\$88,295	\$88,295	\$88,295	\$88,295	\$88,295
Cash Flow After Debt Service		\$17,659	\$19,087	\$20,442	\$21,718	\$22,909	\$24,009	\$25,012	\$25,910	\$26,697	\$27,365	\$27,905	\$28,311	\$28,574	\$28,683	\$28,631
Percent of Gross Revenue		3.23%	3.41%	3.56%	3.69%	3.80%	3.88%	3.95%	3.99%	4.01%	4.01%	3.99%	3.95%	3.89%	3.81%	3.71%
25% Debt Service Test		20.00%	21.62%	23.15%	24.60%	25.95%	27.19%	28.33%	29.35%	30.24%	30.99%	31.60%	32.06%	32.36%	32.49%	32.43%
Debt Coverage Ratio		1.200	1.216	1.232	1.246	1.259	1.272	1.283	1.293	1.302	1.310	1.316	1.321	1.324	1.325	1.324
OTHER FEES**																
GP Partnership Management Fee		\$5,000	\$5,150	\$5,305	\$5,464	\$5,628	\$5,796	\$5,970	\$6,149	\$6,334	\$6,524	\$6,720	\$6,921	\$7,129	\$7,343	\$7,563
LP Asset Management Fee		5,000	\$5,150	\$5,305	\$5,464	\$5,628	\$5,796	\$5,970	\$6,149	\$6,334	\$6,524	\$6,720	\$6,921	\$7,129	\$7,343	\$7,563
Incentive Management Fee																
Total Other Fees		10,000	10,300	10,609	10,927	11,255	11,593	11,941	12,299	12,668	13,048	13,439	13,842	14,258	14,685	15,126
Remaining Cash Flow		\$7,659	\$8,787	\$9,833	\$10,791	\$11,654	\$12,417	\$13,071	\$13,611	\$14,029	\$14,317	\$14,466	\$14,469	\$14,316	\$13,998	\$13,505
Deferred Developer Fee**		\$7,659	\$8,787	\$9,833	\$10,791	\$11,654	\$12,417	\$13,071	\$13,611	\$14,029	\$14,317	\$14,466	\$14,469	\$14,316	\$13,998	\$13,505
Residual or Soft Debt Payments**																
Cash flow to pay Residual Receipts																

*9% and 4% + state credit applications should include the cost of tenant internet service if requested in the Points System site amenity section.

Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. **These items are to be completed when submitting an updated application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.